



SELF-HELP CLIMATE CAPITAL, LLC
RESPONSE TO QUESTIONS

Renewable Energy Interconnection Deposit Loan Origination RFP #1

This Response to Questions is a combination of responses to specific questions from Proposers as well as updates and clarifications from SHCC. This document will be updated periodically with the most recent input at the beginning.

March 13, 2025

1. When are proposals due?

As this is an ongoing solicitation, proposals will be accepted and evaluated on a rolling basis as they are submitted. There is no stated deadline, and the RFP will remain open to allow interested parties to submit proposals as market needs develop and change over time. The RFP will remain open for at least 30 days from the date of initial posting.

2. When are questions from proposers due?

We will accept questions on an ongoing basis. We will periodically update this document with responses to questions.

3. Please provide the estimated size and average volume of transactions.

The size and volume will depend on the loans the successful recipients are able to source. The minimum size for qualified projects is 1MWac.

4. Will transactions be direct loans or will there also be bridge loans, participation loans, etc.?

We anticipate the transactions to be direct loans, but we are open other types of loans.

5. Is this RFP intended for disadvantaged small businesses only?

No.

6. Who is the RFP point of contact (name and title)?

At this stage of the RFP, all communication must be directed to NCIFProcurement@self-help.org.

7. Is the intent to establish a Master Services Agreement (MSA)?

The form of agreement to be executed between SHCC, and successful proposer(s) will be determined after further discussion.

8. The RFP includes requested services that rely on leveraging tools, i.e in order to efficiently take loan applications from developers, document application files, and deliver data and reports. Does Self-Help have existing systems that touch any aspect of the RFP's scope of services with which they would like their chosen vendors to integrate? Examples include a CRM, a virtual data room/data warehouse, or any other part of Self-Help's existing tech stack that bidders should consider.

SHCC anticipates using our existing systems to manage data for this program. We do not anticipate integration between our existing systems and the RFP scope of services beyond the contemplated reporting for data ingestion purposes.

9. Can you share what the ultimate use and audience for these reports are intended to be? i.e. reporting to Climate United (who in turn will aggregate and report to the EPA, including the 200+ data points required of GGRF recipients by the EPA's Information Collection Request) or reporting to Self-Help's board, investors, or the general public?

Data and reports provided under the contemplated scope of services may be used for multiple purposes including for required program reporting to Climate United and EPA. SHCC will also use data for compliance monitoring purposes and to understand program outcomes, which may include updates to SHCC leadership, Climate United, and their respective boards.

10. Does Self-Help have a vision for how it wants these reports to look? i.e. dashboards, graphs, tables, customizable vs. off-the-shelf, specific formats required by governing bodies, etc.

SHCC will provide Excel or CSV templates for data reports required as a part of the contemplated scope of services.

11. Is "project benefit data" synonymous with impact data in this case?

Project benefit data is inclusive of impact data and any other benefits data as defined by workplan agreements and any grant reporting documents.

12. Does Self-Help have a clear idea of what data points in the mentioned categories (borrower information, program specs, etc.) are already being collected vs. what you hope to collect moving forward (for required reporting to governing bodies or for internally desired reporting)? Or does Self-Help seek guidance around best practices as well as requirements (as they evolve from governing bodies) for what to report on?

SHCC is looking for responders to demonstrate their ability to provide data points in the categories outlined in the RFP. Guidance on best practices are not needed.